



# NATURAL GAS FOR NATIONAL & REGIONAL RETAIL

## Why Sprague?

RESPECT	140+ YEAR TRADITION	placing customers first in a friendly and responsive manner
VALUE		providing competitively-priced and creatively-developed products
KNOWLEDGE		sharing our vast knowledge in energy commodities
INNOVATION		helping customers stay ahead of the curve in a volatile market

Sprague's National and Regional Retail customers **benefit** from our extensive expertise in managing large natural gas portfolios. In addition to energy, we provide purchasing and portfolio management strategies in a highly consultative manner. Our approach centers on providing the information and tools necessary to meet your business objectives and reporting requirements. We strive to help you **manage costs** in a constantly changing property portfolio with multiple geographic locations.



# NATURAL

# GAS

# NATIONAL & REGIONAL RETAIL

*We help customers  
make informed energy  
purchasing decisions*

#### **PERSONALIZED ACCOUNT MANAGEMENT**

A dedicated account representative who will know your business, buying strategies, and reporting, operating and invoicing needs throughout your store footprint

#### **COMPLETE RANGE OF NATURAL GAS PRODUCTS**

A full menu of hedging and option products including index pricing, fixed forward basis products, ceilings and traditional and accelerated collar products

#### **PROCUREMENT STRATEGY DEVELOPMENT AND CONSULTATION**

In-depth, customized procurement strategies that meet your needs and risk tolerance, based on the experience of managing billions of dollars of assets and products

#### **DIRECT SCHEDULING SUPPORT**

Personal support in meeting all of your scheduling needs and any locational changes

#### **MARKET INTELLIGENCE**

Access to high-quality, real-time energy market data designed to improve clarity and purchasing strategies

#### **CUSTOMIZED REPORTS**

Specifically-tailored reports to assist with your energy program management

#### **MULTIPLE INVOICING OPTIONS**

Customized invoicing with varying levels of back-up data and details – by store – to meet your needs

#### **SPRAGUEPORT**

Online access to contracts, confirmations, reports and invoices

#### **OUTSTANDING CUSTOMER CARE**

A dedicated customer care specialist to personally and expeditiously track and respond to any questions across your store footprint

Since 1870 Sprague has provided commercial and institutional customers a complete menu of asset-based energy products and services. We deliver 50 billion cubic feet of natural gas annually to over 5,000 accounts located behind 40 utilities in 10 states. We also own and/or operate a network of 15 refined products and materials handling terminals.

