

## WHOLESALE FUELS

Home Heating Oil  
HeatForce™  
Premium Heating Oil  
Diesel Fuel  
RoadForce™  
Premium Diesel Fuel  
Kerosene  
Unbranded Gasoline



## COMMERCIAL FUELS

On-Road and  
Off-Road Diesel Fuel  
Ultra Low Sulfur  
Diesel (ULSD)  
RoadForce™  
Premium Diesel Fuel  
Gasoline  
Aviation Jet Fuel



## INDUSTRIAL FUELS

Natural Gas  
# 4, # 5, # 6  
Residual Fuels  
# 2 Heating Oil  
Diesel Fuel



## COAL AND SOLID FUELS

Bituminous Coal  
Anthracite Coal  
Petroleum Coke  
Tire Derived Fuel  
Ash Management



## MATERIALS HANDLING

Bulk  
Break-Bulk  
Forest Products  
Liquids  
Chemicals  
Project Cargoes  
Storage



## SPRAGUE ADVANTAGE SERVICES

Low Emissions Fuels  
Cost Control Programs  
Market Intelligence  
Tank Monitoring  
Automated Delivery  
Logistics Management



### GUARANTEED QUALITY. AND SUPPLY.

Sprague is the Northeast region's leading resource for wholesale fuels. By owning and operating an extensive network of strategically located terminals, augmented by product exchange and throughput locations from Maine to the Mid-Atlantic, we can guarantee a level of quality and supply like no other supplier in the market.

Our experienced professionals offer a variety of customer support programs that include price protection programs, marketing guidance and technical support on specialty products.

### GIVING YOU TOP GRADES.

Sprague's strategic network of terminals, buying power and delivery expertise guarantees you reliable, cost-effective supply. It's no secret that the quality of the fuel you use can affect the efficiency of your operation. But what may surprise you is how dramatically Sprague premium quality, low emissions fuels can improve equipment performance and reduce maintenance costs. From distillate products to jet fuel to premium grade and ultra low sulfur diesel, Sprague products keep your operation running more efficiently whether you're powering equipment or an entire fleet.

### THE RESOURCES TO KEEP INDUSTRY RUNNING.

As the region's largest distributor of industrial fuels, Sprague specializes in the needs of businesses where energy products and services are a vital component of the manufacturing or production process. This includes residual oils blended to your specific needs and accessibility to natural gas. Sprague delivers natural gas behind 33 local distribution companies (LDCs) in 11 states, all of which means reliability of supply and competitive pricing for our industrial customers.

Our resources and back-office capabilities are unmatched in the industry, giving us the ability to offer a variety of pricing and payment methods, dual fuel capabilities, and firm and swing services.

### THE EFFICIENCY OF A COMPLETE RESOURCE.

Coal has been an integral part of Sprague's history since the company's origin. We provide sourcing, supply chain management, testing, ash management and financing. Our supply network is far-reaching providing our customers with a reliable and consistent supply at competitive prices. Sprague ships directly from the mines to customers using the most cost-effective method of transportation and Sprague's deep-water terminals. Sprague can also provide long-term bulk storage when customer's storage and receiving capabilities are limited. As for quality, strict sampling and analysis are part of the ASTM methods we utilize to ensure the highest standards are met throughout the entire coal supply chain.

### MATERIALS HANDLING.

Demands for creative materials handling approaches and infrastructural development are met by Sprague's experienced workforce and vast network of strategically located terminals. We provide the customer unparalleled access to import and export locations throughout the Northeast.

Sprague has proven success in handling a wide range of forest products, break-bulk, bulk, and petroleum products including: liquid asphalt, road salt, gypsum, iron oxide, coal, petcoke, caustic soda, newsprint, baled wood pulp, tapioca and other break-bulk and bulk commodities.

Whether delivered by ship or barge, rail or truck, Sprague can accommodate every requirement. Whether the need is for pad storage, covered storage or trans-load operations, we have just the right assets to enable your business to be successful.

### "DOING MORE" FOR OUR CUSTOMERS.

From our terminals to our home office and out to our regional sales support facilities, all Sprague employees operate under a philosophy of "Doing More" for our customers. Working to ensure the success of our customers is the only way to provide for our own long term viability.

This is evident in all our efforts including, the state of the art warehouse logistic support services that provide for just-in-time deliveries to our break-bulk customers, the low emissions fuels that help customers to greatly reduce facility and vehicle emissions, and the order fulfillment technology that allows customers to concentrate on their core business needs.

Please give us the opportunity to "Do More" for you by "Demanding More" from your energy and materials handling provider.

Sprague was founded in 1870 as the Charles H. Sprague Company, a supplier of coal and whale oil to an economy hungry for energy. Sprague has aggressively expanded upon its fuel procurement, handling and delivery expertise, as well as its unique maritime heritage to become one of the Eastern Seaboard's leading resources for industrial, commercial, space heating, and transportation fuels. The company's unmatched network of strategically located deep-water terminals also makes it the industry's choice for bulk and break-bulk materials handling services.



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**Product & Service Guide**  
**Our experience**  
**is your most valuable resource**



In an increasingly competitive world, you need more than products and facilities alone to stay ahead. You need a company with the experience, dependability and global reach to ensure you get the most out of every dollar you spend. That's what Sprague delivers. It's what makes us the Northeast's most reliable, most cost effective resource for fuel supply and materials handling.



#### A SOURCE FOR EVERY RESOURCE

Founded in 1870 as the Charles H. Sprague Company, today Sprague is one of the East Coast's largest suppliers of home heating oil, diesel, gasoline, residual fuels, jet fuel, natural gas, and coal. Our delivery capabilities and unmatched network of deepwater terminals also makes us the cost effective resource for liquid, dry bulk and break bulk materials handling services. Just as important as our capabilities is our commitment to serving the specific needs of your business.

#### SPRAGUE'S NORTHEAST PRESENCE

Sprague owns and operates 20 major terminals and has throughput agreements in an additional 100.



#### THE ADVANTAGE OF SPRAGUE

Sprague believes that customer support means more than just responding when you need help. That's why we developed Sprague Advantage. It's a customized value-added program of support and service that takes a proactive approach to those aspects of fuel usage that most affect your bottom line. With Advantage, the full resources and experience of Sprague give you the edge over your competition. It goes without saying that you should expect top quality products and service from any energy supplier or materials handler. But with Sprague, you can expect much more. You can expect an unmatched level of expertise and the commitment it takes to deliver the promise. Let us prove first hand what we can deliver for you.

